

Looking for more practical approaches to safely handle today's aging, increasingly heavier and more challenging patients?



By providing more meaningful innovations,  
Brewer offers you

## The Power to Advance

**Brewer**

*Manually assisting a patient onto an exam table or other elevated treatment or procedure surface carries a 75% risk of injury.<sup>1</sup> So what can you do to reverse this troubling trend?*

## Protect patients and staff with the latest innovations – exclusively from Brewer.



*Safely, effortlessly and efficiently lift patients with the touch of a button.*

According to statistics, the cumulative weight lifted by a health caregiver in one typical 8-hour shift is 1.8 tons.<sup>2</sup> In addition, 48% of nurses complain of chronic back pain,<sup>3</sup> which costs the industry an estimated \$26 billion annually.<sup>4</sup>

Brewer understands that today's new healthcare reality presents a host of challenges to your clinical, financial and operational success. That's why we work closely with medical professionals to develop the meaningful breakthroughs practices need to manage patients and staff, simply, safely and efficiently.

- **Transform a potential stumbling block into the picture of safety and efficiency with LiftMate™.**
  - One-of-a-kind Low/High Patient Lift combines compact, highly maneuverable design with unprecedented ease of use.
  - Lift with the touch of a button.
  - Allows a single caregiver to safely get patients onto and off of virtually any exam table, or other elevated treatment or procedure surface.



- **Protect your caregivers' backs and your bottom line from workers compensation claims.**
  - More confident patient transfers with less staff interaction helps you eliminate preventable workers compensation claims.
  - An average back injury results in five lost working days.<sup>5</sup>

*By bringing more innovative patient handling solutions to market, Brewer offers you the power to advance patient and staff safety.*

The Power to Advance  
**Safely**  
The Power to Advance

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*Patient falls are the most commonly reported incidents in hospitals.<sup>6</sup> Are you able to keep these “Never Events” from costing you and your patients dearly?*

## Brewer’s unique advantages minimize total cost of ownership and the likelihood of costly “Never Events.”

Brewer offers more value-added standard features with its power exam tables than any other manufacturer. What’s more, our exclusive capabilities that drive safer patient handling also help eliminate the tremendous cost burdens typically associated with patient falls and workplace injury.

- **Lower your total cost of ownership.** More standard features mean more value:
  - Pivoting safety grab bars on both sides.
  - Generous, pass-through storage drawers are easily accessible from either side for added exam room flexibility.
  - Slide-out laptop work surface.
  - Best-in-class 3-5 year warranties.
- **Brewer provides a more logical approach to power exam table transfers.**
  - Only Brewer power exam tables offer an 18” seat height in the full upright, seated position.
  - Uniquely enables true, level transfers from wheelchairs.
  - Seat back in upright position and safety grab bars on either side enable more well-supported patient transfers.



- **Set a new standard in ADA-compliant safe patient handling.**
  - Assures safer, more confident transfers than any other power exam table.
  - Minimizes the need for caregiver interaction.

*Brewer’s upright seat back and sturdy safety grab bars provide better supported, more confident patient transitioning than traditional flat table transfers.*



Access High-Low Exam Table

LiftMate Patient Lift

Access Exam Table

Assist Power Procedure Table

Element Treatment Table

Care Provider Seating

Exam Room Lighting Series

Infusion Pump Stand Series

*Brewer ingenuity offers a better approach to safe patient handling a smarter solution to achieving your clinical and financial objectives.*

The Power to Advance  
**Financially**  
 The Power to Advance

**Brewer**

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*More than half the U.S. population over 65 has some form of disability.<sup>7</sup>  
In addition, roughly two-thirds of U.S. adults are either overweight or obese.<sup>8</sup>  
Are you adequately equipped to meet their safe patient handling needs?*

## Brewer exclusives provide a powerful competitive edge.



*Brewer sets a new standard in safe patient handling flexibility by introducing the first power exam table with a 700 lb. patient weight capacity.*

Patient satisfaction plays a crucial role in an increasingly competitive healthcare market. In fact, today it impacts your reimbursements like never before. That means the unique benefits of Brewer innovation are more than intelligent care solutions... they're smart business.

- **Preserve patient dignity and enhance patient satisfaction.**
  - Instill elderly, disabled and bariatric patients with a sense of independence they won't experience with other solutions.
  - Brewer LiftMate™ and Access® High-Low Exam Table exclusives make it possible.
- **Keep pace with changing patient population requirements.**
  - Access® High-Low line introduces the first power exam table with a 700 lb. patient weight capacity.
  - Now accommodate a wider range of patients with a single table.



- **Maximize your ROI.**
  - Quickly and effortlessly transfer patients with a single caregiver.
  - Optimize clinical efficiency in compact exam rooms with unmatched storage space and convenient laptop work surfaces.

*By literally bringing more to the table, Brewer affords you a unique opportunity to advance competitively.*

*The Power to Advance*  
**Competitively**  
*The Power to Advance*

**Brewer**

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The Power to Advance



Our process-oriented solutions are designed to help you improve operational efficiencies while more effectively protecting patients, staff and your practice. From exclusive safety advances for confident transfers to features like our large, signature pass-through drawers and work surfaces. Brewer helps you meet the challenges of today's healthcare reality.

What's more, our tables and patient lift products are proudly made in the USA. Our extensive line of solutions is manufactured to Brewer's rigorous quality standards and backed by best-in-class standard warranties. It's all part of our commitment to provide you with The Power to Advance. Safely. Financially. Competitively.

**For more information about the many ways we deliver The Power to Advance, contact your Brewer representative today.**

- <sup>1</sup> William Charney, "Back Injury Among Healthcare Workers."
- <sup>2</sup> Tuohy-Main, Kate, "Why manual handling should be eliminated for resident an carer safety." *Geriatrics*, 1997, 15 (10)
- <sup>3</sup> "Safe Patient Handling: A Report," by Peter Hart & Associates, March 2006
- <sup>4</sup> Eldlich, Richard F., Kathryne L. Winters, Mary Anne Hudson, L.D. Britt, William B. Long, "Prevention of disabling back injuries in nurses by the use of mechanical patient lift systems," *Journal of Long-term Effects of Medical Implants*, 2004, 14(6)
- <sup>5</sup> Siddharthan, Kris; Nelson, Audrey; Tiesman, Hope; Chen, FangFei. "Cost Effectiveness of a Multifaceted Program for Safe Patient Handling."
- <sup>6</sup> Krauss, M.J., Nguyen, S.L., Dunagan, W.C., Birge, S., Costantinou, E., Johnson, S., et al. (2007). Circumstances of patient falls and injuries in 9 hospitals in a Midwestern healthcare system. *Infection Control and Hospital Epidemiology*, 28(5), 544-550.
- <sup>7</sup> Health Research for Action, "From Hospital to Home: A Strategic Assessment of Eldercare in the San Francisco Bay Area."
- <sup>8</sup> Gallup Healthways Well-being Index 2009. (63.1%)

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